

TextRe is hiring VP Product

TextRe is an innovative materials technology company. We are transforming synthetic textile waste into high-performance engineering compounds, driving the circular economy forward. As we scale our operations and expand our industrial pilots with Tier-1 global customers (across automotive, industrial packaging, and consumer goods), we are looking for a brilliant, market-driven **Technical Product Manager** to spearhead our market penetration and business growth.

The Role

This is a unique, hybrid role that sits at the intersection of Product Strategy, Business Development and Materials Engineering. You won't just be managing a roadmap; you will be the driving force behind discovering new market opportunities, opening doors, and validating our value proposition with global tier-1 customers.

Your goal is to bridge the gap between our R&D capabilities and market demands, successfully turning technical discussions into paid industrial pilots and & long-term commercial accounts.

Key Responsibilities

- **Market & Application Discovery:** Identify, analyze, and map new high-potential markets, applications, and industries for TextRe's engineering compounds.
- **Technical Product Management:** Translate customer requirements and industry regulations (e.g., automotive specifications) into clear technical targets for our R&D team.
- **Pilot Lifecycle Management:** Define, structure, and negotiate the scope of paid industrial pilots with customers, ensuring seamless execution from initial samples to commercial adoption.
- **Business Development & Door Opening:** Leverage your industry network and technical credibility to initiate contact, navigate complex corporate structures, and engage with key decision-makers (R&D managers, product owners, sustainability leads).
- **Value Proposition Refinement:** Continuously refine our product positioning based on direct market feedback, ensuring TextRe remains the top choice for sustainable engineering compounds.

Requirements

- **Well know the market & potential markets** of plastic compound for injection molding.
- **applicationEducational Background:** B.Sc. / M.Sc. in Materials Engineering, Polymer Engineering, or Chemical Engineering.
- **Industry Experience:** 3+ years of experience in product management, technical sales, or application engineering within the plastics, polymers, or compounding industries (experience in global compounders companies - **A major advantage**).
- **Proven Track Record:** Proven experience in business development, opening doors, and establishing initial business engagements within traditional industries.
- **The "Hunter" Mindset with Technical Depth:** You are not a traditional sales rep; you are a strategic thinker who knows how to spot an opportunity, build deep technical trust, and close high-value pilots.
- **Language Skills:** Fluent English (written and spoken) - **Must**. Additional languages - an advantage.
- **Global Orientation:** Ability to travel as needed to meet customers and attend international trade shows